

COM RETAIL PRICING GUIDE

• Monterey • Pismo • Bel Air • Capistrano

Group 1

Price charts are based on solids that are stable materials. Use this chart to price shades in this style group in many COM (railroaded fabrics, difficult fabrics, railroading and exact pattern placements or matching will incur surcharges). Simply find your size and drop down the column to find your labor, yardage required and optional linings (linings are priced per lining). At the bottom of the column you will find popular options and freight charges. Labor charge includes our regular poly/cotton lining. All COM linings are surcharged. Optional linings include heavy sateen, interlining, thermal or room darkening.

Important:

1. Most fabrics currently available in the industry are considered “difficult” because of patterns or instability. As a precaution, since we cannot determine this until we receive the fabric, we recommend that you quote all COM jobs as difficult to avoid under pricing. Patterns may not fall uniformly on spaces between rings.

2. Also, do not send more yardage than requested in our charts as we are not responsible for any additional fabric and no remnants can be returned without a \$25 service charge (plus shipping).

3. Many fabrics are upholstery fabrics and are shown with the pattern railroaded. All goods must have face and pattern direction noted and your name and sidemark must appear on packaging. Work order must be faxed ahead of fabric and any enclosed copy must be marked “Copy.” Packaging must note if payment is enclosed.

Difficult Fabric:

- Add 25%

CCO (Continuous Cord Operation)

- Popular lifting system that works like a RollEase with less moving parts.
- Requires 2 ½” headboard
- Price as RollEase

Width to :		24"	30"	36"	42"	48"	54"	60"	66"	72"	78"	84"	90"	96"	102"
Height	36" Labor	243	243	243	243	243	273	303	334	364	394	424	454	485	515
	Yards	1.5	1.5	1.5	1.5	1.5	3	3	3	3	3	3	3	3	3
	Linings	70	70	70	70	70	78	87	96	105	113	122	130	140	148
	42" Labor	243	243	243	248	284	318	353	389	424	460	495	530	566	600
	Yards	2	2	2	2	2	4	4	4	4	4	4	4	4	4
	Linings	70	70	70	71	82	92	101	112	122	132	142	152	162	172
	48" Labor	243	243	243	284	323	364	404	444	485	525	566	605	646	687
	Yards	2	2	2	2	2	4	4	4	4	4	4	4	4	4
	Linings	70	70	70	82	93	105	116	128	140	150	162	173	185	197
	54" Labor	243	243	273	318	364	410	454	500	545	591	636	681	726	772
	Yards	2.5	2.5	2.5	2.5	2.5	5	5	5	5	5	5	5	5	5
	Linings	70	70	78	92	105	118	130	143	156	170	183	195	208	221
	60" Labor	243	252	303	353	404	454	504	555	605	656	706	756	807	857
	Yards	2.5	2.5	2.5	2.5	2.5	5	5	5	5	5	5	5	5	5
	Linings	70	72	87	101	116	130	144	159	173	188	202	216	231	245
	66" Labor	243	278	334	389	444	500	555	611	666	722	777	832	888	944
	Yards	2.5	2.5	2.5	2.5	2.5	5	5	5	5	5	5	5	5	5
	Linings	70	80	96	112	128	143	159	176	191	207	222	238	255	270
	72" Labor	243	303	364	424	485	545	605	666	726	788	848	908	969	1029
	Yards	2.5	2.5	2.5	2.5	2.5	5	5	5	5	5	5	5	5	5
	Linings	70	87	105	122	140	156	173	191	208	226	243	260	278	294
	78" Labor	263	328	394	460	525	591	656	722	788	852	918	983	1049	1115
	Yards	3	3	3	3	3	6	6	6	6	6	6	6	6	6
	Linings	76	94	113	132	150	170	188	207	226	244	263	281	300	320
	84" Labor	284	353	424	495	566	636	706	777	848	918	989	1059	1130	1200
	Yards	3	3	3	3	3	6	6	6	6	6	6	6	6	6
	Linings	82	101	122	142	162	183	202	222	243	263	284	303	323	344
	90" Labor	303	378	454	530	605	681	756	832	908	983	1059	1134	1210	1286
	Yards	3.5	3.5	3.5	3.5	3.5	7	7	7	7	7	7	7	7	7
	Linings	87	108	130	152	173	195	216	238	260	281	303	324	346	368
	96" Labor	323	404	485	566	646	726	807	888	969	1049	1130	1210	1292	1372
	Yards	3.5	3.5	3.5	3.5	3.5	7	7	7	7	7	7	7	7	7
	Linings	93	116	140	162	185	208	231	255	278	300	323	346	370	393
	*R.E or T.D.B.U.	96	96	96	96	96	120	120	144	144	168	168	192	192	216
	Flat Val. 6"	96	96	96	96	104	152	159	167	176	183	191	198	207	215
	Shipping Net	14	14	14	15	15	18	21	24	24	30	36	76	76	96

Freight & Fabric Liabilities: Includes insurance on COM fabrics up to a maximum of \$50 per yard and only for requested yardage. For all fabrics over \$50 per yard a written notification must be provided prior to production in order to properly insure materials. Widths over 102": Call for quote. Crating charges may be incurred. Freight for all motorized shades by quote. Freight rates are subject to change without notice.

- R.E. = RollEase; T.D.B.U. = Top down, bottom up (valance not included) (See previous page for control information and pgs. 6 & 29 for important warranty information on RollEase)
- Shades with valances have a min 2 ½” board and valances with returns are made approximately 1” wider than the shade. See pg. 29 for pricing instructions.
- 6” Scallop Valance or Scallop Bottom: Add 100% to flat valance price and add 1/2 yard per cut for flat or scallop valances.
- For Prints, add 1 repeat per cut.
- Top Treatments: Add 36” to valance length and add returns on the width.
- See pg. 29 for more details on: Railroaded fabrics; Difficult fabrics; Pleat matching and 2 or more shades on 1 headboard (pleat matching included).