

COM RETAIL PRICING GUIDE

Group 2

- Manhattan 6” or 10”
- Manhattan 4” (add 20%)
- Hampton (add 35%)
- Buffalo (add 50%)
- Camden
- Princeton
- Long Island

Price charts are based on solids that are stable materials. Use this chart to price shades in this style group in many COM (railroaded fabrics, difficult fabrics, railroading and exact pattern placements or matching will incur surcharges). Simply find your size and drop down the column to find your labor, yardage required and optional linings (linings are priced per lining). At the bottom of the column you will find popular options and freight charges. Labor charge includes our regular poly/cotton lining. All COM linings are surcharged. Optional linings include heavy sateen, interlining, thermal or room darkening.

Important:

1. Most fabrics currently available in the industry are considered “difficult” because of patterns or instability. As a precaution, since we cannot determine this until we receive the fabric, we recommend that you quote all COM jobs as difficult to avoid under pricing. Patterns may not fall uniformly on spaces between pleats. Horizontal patterns may not run straight.

2. Also, do not send more yardage than requested in our charts as we are not responsible for any additional fabric and no remnants can be returned without a \$25 service charge (plus shipping).

3. Many fabrics are upholstery fabrics and are shown with the pattern railroaded. All goods must have face and pattern direction noted and your name and sidemark must appear on packaging. Work order must be faxed ahead of fabric and any enclosed copy must be marked “Copy.” Packaging must note if payment is enclosed.

Difficult Fabric:

- Add 25%

CCO (Continuous Cord Operation)

- Popular lifting system that works like a RollEase with less moving parts.
- Requires 2 ½” headboard
- Price as RollEase

Width to :	24"	30"	36"	42"	48"	54"	60"	66"	72"	78"	84"	90"	96"	102"
Height	36" Labor	278	278	278	278	312	346	381	416	450	485	519	554	588
	Yards	2	2	2	2	4	4	4	4	4	4	4	4	4
	Linings	70	70	70	70	78	87	96	105	113	122	130	140	148
42" Labor	Yards	278	278	278	284	323	364	404	444	485	525	566	605	646
	Yards	2.5	2.5	2.5	2.5	5	5	5	5	5	5	5	5	5
	Linings	70	70	70	71	82	92	101	112	122	132	142	152	162
48" Labor	Yards	278	278	278	323	370	416	461	508	554	600	646	692	738
	Yards	2.5	2.5	2.5	2.5	5	5	5	5	5	5	5	5	5
	Linings	70	70	70	82	93	105	116	128	140	150	162	173	185
54" Labor	Yards	278	278	312	364	416	467	519	572	623	675	726	778	831
	Yards	3	3	3	3	3	6	6	6	6	6	6	6	6
	Linings	70	70	78	92	105	118	130	143	156	170	183	195	208
60" Labor	Yards	278	288	346	404	461	519	576	634	692	749	807	864	922
	Yards	3	3	3	3	3	6	6	6	6	6	6	6	6
	Linings	70	72	87	101	116	130	144	159	173	188	202	216	231
66" Labor	Yards	278	317	381	444	508	572	634	698	761	825	888	951	1014
	Yards	3.5	3.5	3.5	3.5	3.5	7	7	7	7	7	7	7	7
	Linings	70	80	96	112	128	143	159	176	191	207	222	238	255
72" Labor	Yards	278	346	416	485	554	623	692	761	831	899	969	1037	1107
	Yards	3.5	3.5	3.5	3.5	3.5	7	7	7	7	7	7	7	7
	Linings	70	87	105	122	140	156	173	191	208	226	243	260	278
78" Labor	Yards	300	375	450	525	600	675	749	825	899	975	1049	1124	1199
	Yards	4	4	4	4	4	8	8	8	8	8	8	8	8
	Linings	76	94	113	132	150	170	188	207	226	244	263	281	300
84" Labor	Yards	323	404	485	566	646	726	807	888	969	1049	1130	1210	1292
	Yards	4	4	4	4	4	8	8	8	8	8	8	8	8
	Linings	82	101	122	142	162	183	202	222	243	263	284	303	323
90" Labor	Yards	346	432	519	605	692	778	864	951	1037	1124	1210	1296	1383
	Yards	4.5	4.5	4.5	4.5	4.5	9	9	9	9	9	9	9	9
	Linings	87	108	130	152	173	195	216	238	260	281	303	324	346
96" Labor	Yards	370	461	554	646	738	831	922	1014	1107	1199	1292	1383	1475
	Yards	4.5	4.5	4.5	4.5	4.5	9	9	9	9	9	9	9	9
	Linings	87	108	130	152	173	195	216	238	260	281	303	324	346
*R.E or T.D.B.U.	96	96	96	96	96	120	120	144	144	168	168	192	192	216
Flat Val. 6"	107	107	107	107	117	166	176	185	195	203	213	222	232	242
Shipping Net	14	14	14	15	15	18	21	24	24	30	36	76	76	96

Freight & Fabric Liabilities: Includes insurance on COM fabrics up to a maximum of \$50 per yard and only for requested yardage. For all fabrics over \$50 per yard a written notification must be provided prior to production in order to properly insure materials. Widths over 102": Call for quote. Crating charges may be incurred. Freight for all motorized shades by quote. Freight rates are subject to change without notice.

- R.E. = RollEase; T.D.B.U. = Top down, bottom up (valance not included)
(See previous page for control information and pgs. 6 & 29 for important warranty information on RollEase)
- Shades with valances have a min 2 ½” board and valances with returns are made aprx. 1” wider than the shade. See pg. 29 for pricing instructions.
- 6” Scallop Valance or Scallop Bottom: Add 100% to flat valance price and add 1/2 yard per cut for flat or scallop valances.
- For Prints, add 1 repeat per cut.
- Top Treatments: Add 36” to valance length and add returns on the width.
- See pg. 29 for more details on: Railroaded fabrics; Difficult fabrics; and, Pleat matching and 2 on 1 headboard.