

COM RETAIL PRICING GUIDE

Group 3

•Prescott •Mesa •Tempe (add 20%)

Price charts are based on solids that are stable materials. Use this chart to price shades in this style group in many COM (railroaded fabrics, difficult fabrics, railroading and exact pattern placements or matching will incur surcharges). Simply find your size and drop down the column to find your labor, yardage required and optional linings (linings are priced per lining). At the bottom of the column you will find popular options and freight charges. Labor charge includes our regular poly/cotton lining. All COM linings are surcharged. Optional linings include heavy sateen, interlining, thermal or room darkening.

Important:

1. Most fabrics currently available in the industry are considered “difficult” because of patterns or instability. As a precaution, since we cannot determine this until we receive the fabric, we recommend that you quote all COM jobs as difficult to avoid under pricing. Patterns may not fall uniformly on spaces between pleats. Horizontal patterns may not run straight.

2. Also, do not send more yardage than requested in our charts as we are not responsible for any additional fabric and no remnants can be returned without a \$25 service charge (plus shipping).

3. Many fabrics are upholstery fabrics and are shown with the pattern railroaded. All goods must have face and pattern direction noted and your name and sidemark must appear on packaging. Work order must be faxed ahead of fabric and any enclosed copy must be marked “Copy.” Packaging must note if payment is enclosed.

Difficult Fabric:

- Add 25%

CCO (Continuous Cord Operation)

- Popular lifting system that works like a RollEase with less moving parts.
- Requires 2 ½” headboard
- Price as RollEase

Width to :		24"	30"	36"	42"	48"	54"	60"	66"	72"	78"	84"	90"	96"	102"
Height	36" Labor	294	294	294	294	294	332	368	405	442	478	515	551	588	626
	Yards	2.5	2.5	2.5	2.5	2.5	5	5	5	5	5	5	5	5	5
	Linings	70	70	70	70	70	78	87	96	105	113	122	130	140	148
	42" Labor	294	294	294	300	344	387	429	472	515	558	600	644	687	729
	Yards	3	3	3	3	3	6	6	6	6	6	6	6	6	6
	Linings	70	70	70	71	82	92	101	112	122	132	142	152	162	172
	48" Labor	294	294	294	344	393	442	490	539	588	638	687	735	784	833
	Yards	3	3	3	3	3	6	6	6	6	6	6	6	6	6
	Linings	70	70	70	82	93	105	116	128	140	150	162	173	185	197
	54" Labor	294	294	332	387	442	497	551	606	662	717	772	827	882	938
	Yards	4	4	4	4	4	8	8	8	8	8	8	8	8	8
	Linings	70	70	78	92	105	118	130	143	156	170	183	195	208	221
	60" Labor	294	306	368	429	490	551	612	674	735	796	857	918	980	1041
	Yards	4	4	4	4	4	8	8	8	8	8	8	8	8	8
	Linings	70	72	87	101	116	130	144	159	173	188	202	216	231	245
66" Labor	294	338	405	472	539	606	674	742	809	876	944	1011	1078	1145	
Yards	4.5	4.5	4.5	4.5	4.5	9	9	9	9	9	9	9	9	9	
Linings	70	80	96	112	128	143	159	176	191	207	222	238	255	270	
72" Labor	294	368	442	515	588	662	735	809	882	956	1029	1102	1176	1250	
Yards	4.5	4.5	4.5	4.5	4.5	9	9	9	9	9	9	9	9	9	
Linings	70	87	105	122	140	156	173	191	208	226	243	260	278	294	
78" Labor	320	399	478	558	638	717	796	876	956	1035	1115	1194	1274	1354	
Yards	5	5	5	5	5	10	10	10	10	10	10	10	10	10	
Linings	76	94	113	132	150	170	188	207	226	244	263	281	300	320	
84" Labor	344	429	515	600	687	772	857	944	1029	1115	1200	1286	1372	1457	
Yards	5	5	5	5	5	10	10	10	10	10	10	10	10	10	
Linings	82	101	122	142	162	183	202	222	243	263	284	303	323	344	
90" Labor	368	460	551	644	735	827	918	1011	1102	1194	1286	1378	1469	1562	
Yards	6	6	6	6	6	12	12	12	12	12	12	12	12	12	
Linings	87	108	130	152	173	195	216	238	260	281	303	324	346	368	
96" Labor	393	490	588	687	784	882	980	1078	1176	1274	1372	1469	1568	1666	
Yards	6	6	6	6	6	12	12	12	12	12	12	12	12	12	
Linings	93	116	140	162	185	208	231	255	278	300	323	346	370	393	
*R.E or T.D.B.U.	96	96	96	96	96	120	120	144	144	168	168	192	192	216	
Flat Val. 6"	113	113	113	113	123	173	183	194	203	214	225	234	245	255	
Shipping Net	14	14	14	15	15	18	21	24	24	30	36	76	76	96	

Freight & Fabric Liabilities: Includes insurance on COM fabrics up to a maximum of \$50 per yard and only for requested yardage. For all fabrics over \$50 per yard a written notification must be provided prior to production in order to properly insure materials. Widths over 102": Call for quote. Crating charges may be incurred. Freight for all motorized shades by quote. Freight rates are subject to change without notice.

- R.E. = RollEase; T.D.B.U. = Top down, bottom up (valance not included).
(See previous page for control information and pgs. 6 & 29 for important warranty information on RollEase).
- Shades with valances have a min 2 ½” board and valances with returns are made aprx. 1” wider than the shade. See pg. 29 for pricing instructions.
- 6” Scallop Valance or Scallop Bottom: Add 100% to flat valance price and add 1/2 yard per cut for flat or scallop valances.
- For Prints, add 1 repeat per cut.
- Top Treatments: Add 36” to the valance length and add returns on the width.
- See pg. 29 for more details on: Railroaded fabrics; Difficult fabrics; and, Pleat Matching and 2 on 1 headboard.