

# COM RETAIL PRICING GUIDE

- Chicago
- Springfield
- Calumet
- Aurora (add 50%)  
call for yardage

Group 5

Price charts are based on solids that are stable materials. Use this chart to price shades in this style group in many COM (railroaded fabrics, difficult fabrics, railroading and exact pattern placements or matching will incur surcharges). Simply find your size and drop down the column to find your labor, yardage required and optional linings (linings are priced per lining). At the bottom of the column you will find popular options and freight charges. Labor charge includes our regular poly/cotton lining. All COM linings are surcharged. Optional linings include heavy sateen, interlining, thermal or room darkening.

**Important:**

1. Most fabrics currently available in the industry are considered "difficult" because of patterns or instability. As a precaution, since we cannot determine this until we receive the fabric, we recommend that you quote all COM jobs as difficult to avoid under pricing. Patterns may not fall uniformly on spaces between pleats. Seams are usually placed in middle of shade or where best suited.

2. Also, do not send more yardage than requested in our charts as we are not responsible for any additional fabric and no remnants can be returned without a \$25 service charge (plus shipping).

3. Many fabrics are upholstery fabrics and are shown with the pattern railroaded. All goods must have face and pattern direction noted and your name and side-mark must appear on packaging. Work order must be faxed ahead of fabric and any enclosed copy must be marked "Copy." Packaging must note if payment is enclosed.

**Note:** See bottom of COM chart on next page. Price charts are based on number of widths of goods used. At shade widths nearing 24", 48", 72" and 96", all styles may have substantially less fullness. If more fullness is desired, request extra fullness and supply yardage requested at the next width size.

**CCO (Continuous Cord Operation)**

- Popular lifting system that works like a RollEase with less moving parts. Requires 2 1/2" headboard.
- Price as RollEase.

**Difficult Fabric:**

- Add 25%

Width to :	24"	30"	36"	42"	48"	54"	60"	66"	72"	78"	84"	90"	96"	102"
<b>36" Labor</b>	294	294	294	294	294	332	368	405	442	478	515	551	588	626
<b>Yards</b>	2	2	4	4	4	4	4	4	4	12	12	12	12	12
<b>Linings</b>	105	105	105	105	105	118	130	143	156	170	183	195	208	221
<b>42" Labor</b>	294	294	294	300	344	387	429	472	515	558	600	644	687	729
<b>Yards</b>	2.5	2.5	5	5	5	5	5	5	5	7.5	7.5	7.5	7.5	7.5
<b>Linings</b>	105	105	105	107	122	137	152	167	183	197	213	227	243	258
<b>48" Labor</b>	294	294	294	344	393	442	490	539	588	638	687	735	784	833
<b>Yards</b>	2.5	2.5	5	2.5	5	5	5	5	5	5	7.5	7.5	7.5	7.5
<b>Linings</b>	105	105	105	122	140	156	173	191	208	226	243	260	278	294
<b>54" Labor</b>	294	294	332	387	442	497	551	606	662	717	772	827	882	938
<b>Yards</b>	2.5	2.5	5	5	5	5	5	5	5	7.5	7.5	7.5	7.5	7.5
<b>Linings</b>	105	105	118	137	156	176	195	215	234	254	273	292	312	332
<b>60" Labor</b>	294	306	368	429	490	551	612	674	735	796	857	918	980	1041
<b>Yards</b>	3	3	6	6	6	6	6	6	6	9	9	9	9	9
<b>Linings</b>	105	108	130	152	173	195	216	238	260	281	303	324	346	368
<b>66" Labor</b>	294	338	405	472	539	606	674	742	809	876	944	1011	1078	1145
<b>Yards</b>	3	3	6	6	6	6	6	6	6	9	9	9	9	9
<b>Linings</b>	105	119	143	167	191	215	238	262	286	310	334	357	381	405
<b>72" Labor</b>	294	368	442	515	588	662	735	809	882	956	1029	1102	1176	1250
<b>Yards</b>	3	3	6	6	6	6	6	6	6	9	9	9	9	9
<b>Linings</b>	105	130	156	183	208	234	260	286	312	338	364	389	416	442
<b>78" Labor</b>	320	399	478	558	638	717	796	876	956	1035	1115	1194	1274	1354
<b>Yards</b>	3.5	3.5	7	7	7	7	7	7	7	10.5	10.5	10.5	10.5	10.5
<b>Linings</b>	113	141	170	197	226	254	281	310	338	366	394	422	450	478
<b>84" Labor</b>	344	429	515	600	687	772	857	944	1029	1115	1200	1286	1372	1457
<b>Yards</b>	3.5	3.5	7	7	7	7	7	7	7	10.5	10.5	10.5	10.5	10.5
<b>Linings</b>	122	152	183	213	243	273	303	334	364	394	424	454	485	515
<b>90" Labor</b>	368	460	551	644	735	827	918	1011	1102	1194	1286	1378	1469	1562
<b>Yards</b>	3.5	3.5	7	7	7	7	7	7	7	10.5	10.5	10.5	10.5	10.5
<b>Linings</b>	130	162	195	227	260	292	324	357	389	422	454	486	519	551
<b>96" Labor</b>	393	490	588	687	784	882	980	1078	1176	1274	1372	1469	1568	1666
<b>Yards</b>	4	4	8	8	8	8	8	8	8	12	12	12	12	12
<b>Linings</b>	140	173	208	243	278	312	346	381	416	450	485	519	554	588
<b>ROLLEASE</b>	96	96	96	96	96	120	120	144	144	168	168	192	192	216
<b>Shipping Net</b>	16	16	16	24	24	24	28	32	32	36	36	76	76	96

Widths	1	1	2	2	2	2	2	2	2	3	3	3	3	3
% Fullness:	170	130	260	220	190	170	150	140	130	190	170	160	150	140

**Freight & Fabric Liabilities:** Includes insurance on COM fabrics up to a maximum of \$50 per yard and only for requested yardage. For all fabrics over \$50 per yard a written notification must be provided prior to production in order to properly insure materials. Widths over 102": Call for quote. Crating charges may be incurred. Freight for all motorized shades by quote. Freight rates are subject to change without notice.

- For Prints, add 1 repeat for every cut.
- Top Treatments: Add 12" to the valance length and add returns on the width.
- Pattern Matching will require additional fabric.
- R.E. = RollEase

(See previous page for control information and pgs. 6 & 29 for important warranty information on RollEase)  
 • See pg. 29 for more details on: Railroaded fabrics; Difficult fabrics; and, Pleat Matching and 2 on 1 headboard.